

# THE FACTORY IN WHICH **Grape Tobacco** OLD VIRGINIA SUN-CURED

## Is MADE IN RICHMOND, By

# R. A. PATTERSON TOBACCO COMPANY

### WHITE BURLEY IN OLD VIRGINIA

(Continued From First Page.)

one farmer planted out over six acres. But in the main only one to two acre plots were set out in. In accordance with the advice offered by the Patterson Company. From the best information obtainable it is safe to say that Virginia has raised this year, or tried to raise, from 6,000,000 to 10,000,000 pounds of the Burley tobacco.

Where It Grows Best.

I have seen a number of samples of the results; some of them are good, some very good, while some are bad and some, very bad.

The fact is that but comparatively little of the soil of Virginia is suited to the growth of the White Burley. In the first place, the perfection of Burley grows only in a limestone soil. It is true that a liberal use of lime as a fertilizer can make an artificial limestone soil sufficient to grow Burley, even where the original limestone does not exist, but there is enough of the natural limestone soil in the old State to make all the Burley tobacco that Virginia factories and out-of-State factories may call for. As a rule the limestone counties are at the foot of the mountains.

Just at a glance of the map, and without going into such scientific investigation of soils and all that kind of thing as Commissioner Kolmer and other experts might do, I would say that the home of the Virginia White Burley is at the foothills of the mountains; that is to say, certain parts of the State with the advice offered by the Patterson Company, from 6,000,000 to 10,000,000 Orange county, Albemarle, Buckingham, Appomattox, Prince Edward, Amherst, Campbell, Augusta, Fluvanna, Nelson, Lunenburg, Chesterfield, Louisa, Spotsylvania, Henrico, Pittsylvania, Halifax, Charlotte, and perhaps a number of others. Any county that has much limestone soil can successfully grow the Burley in that kind of soil.

The Trade Takes Notice.

Farmers in the counties favorably situated, and in some that are perhaps not so favorably situated, have experimented not a little this year, so much so as to make the Tobacco Board of Trade sit up and take notice.

The board has just issued a circular regarding Virginia Burley tobacco, and has been called upon to do so because of the very great interest this type of tobacco is arousing among Virginia farmers. The committee appointed by the board to issue the circular, after explaining the scope of its duties, goes on to say:

1. "The crop should be housed in barns, preferably with ventilating doors, several on a side extending the whole height, these to be kept open except in rainy or stormy weather, and the tobacco given plenty of space and cured entirely by air until the green runs out.

"Assorting should be carefully done with a general view to color and body. Two grades should be made of the sundry, two grades of the upper lugs, and two or three grades of the bodied leaf from the middle of the plant up, and the crop should be marketed in fair condition.

"2. Richmond, as a tobacco market, is fully equipped with large loose sales warehouses run by competent and reliable proprietors.

"It has ten manufacturing concerns using about 20,000,000 pounds of Burley, in addition to the representatives

of the large manufacturers in contiguous cities.

"Here located are the head offices of the leaf departments of the large tobacco, foreign and home corporations, both of whom have buyers on the warehouse floors, and many of the dealers and rehandlers are interested in Burley.

"It has been decided that Mondays will be especially devoted to the sale of Burley, and that this schedule will be inaugurated by an opening sale on Monday, November 8. Any tobacco offered on the Richmond loose market can be assured of receiving the highest market prices, with possibly more competition than can be found elsewhere.

Special Burley Fair.

The Richmond warehouses have decided to make Mondays of each week special sales days for Burley, and Monday, November 8, has been set apart as a very special sales day, an eye-opener as it were.

The Patterson Tobacco Company offered a special prize of \$100 to the Virginia farmer who will make the best exhibit of Virginia-grown Burley at the State Fair. A number of entries have been made by contestants for this prize, but from many more come the statement that they cannot get the weed properly cured in time for an exhibit at the fair. A movement is on foot to have here some time in November a special White Burley exhibition in one of the loose-leaf warehouses, when a consolation prize will be offered to such farmers as could not get their Burley in shape for exhibition at the State Fair. It is quite likely that this special Burley fair will be held at one of the warehouses sometime in November, maybe on the 8th.

Virginia farmers have commenced to make the White Burley, and not a far from them think there are big things for them in the near future.

### IN PRINCESS ANNE BY THE BIG OCEAN

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visited by thousands every year, and the life-saving station is also a source of interest. The United States wireless station is also located here.

Overlooking the ocean is a large hill, where it is said Captain Kidd buried his treasure, and it is said by the superstitious that his voice can still be heard upon its summit.

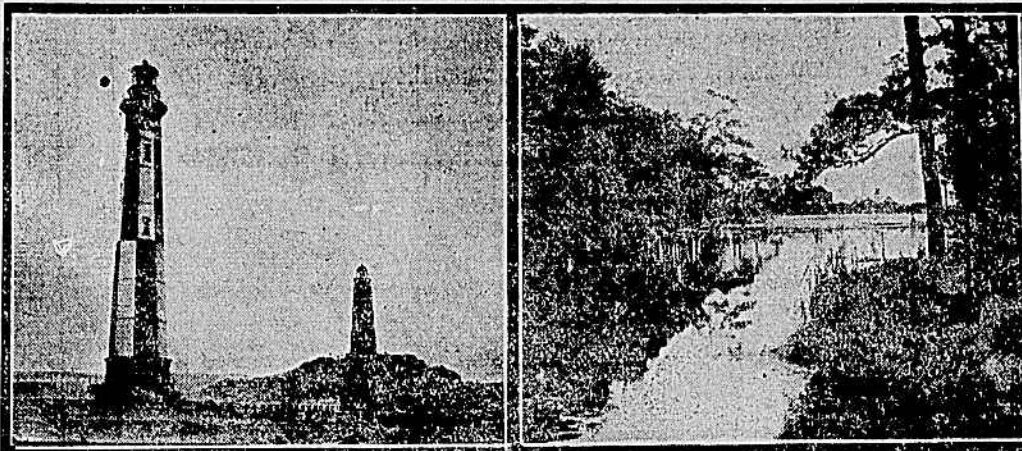
It is thought that Cape Henry will soon be fortified, making this the largest fortified point in the United States. President Taft will visit Cape Henry during the month of November, and here he will be given an oyster roast.

Built As by Magic.

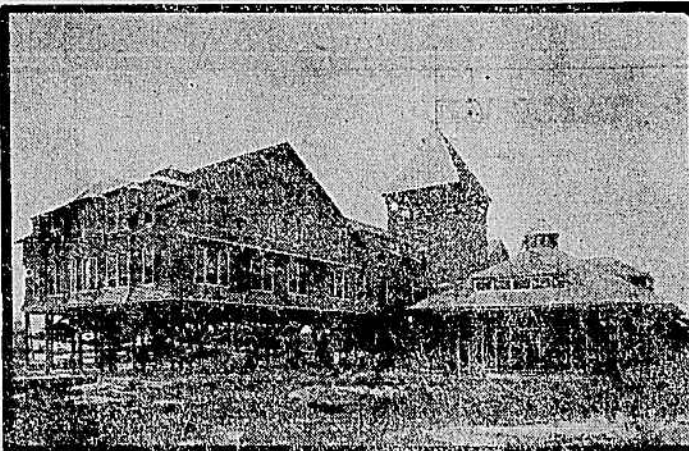
Modern magic is the word which should be applied to the rapid building up of Virginia Beach. This beautiful town is built right on the shore of the Atlantic Ocean here, where once stood the fisherman's hut, is now the Mecca of the rich, and a town has sprung up where he used to dry his nets.

Virginia Beach is connected with Norfolk and Cape Henry by rail, and the quick service given between Norfolk and the Beach makes it possible for merchants and others in Norfolk to

### SCENES IN PRINCESS ANNE COUNTY



OLD AND NEW LIGHTHOUSES, CAPE HENRY.



PAVILION AND HOTEL.

live here and attend to their business in the city almost as quickly as if they lived there.

The Princess Anne Hotel, which was burned just before the exposition, was a beautiful structure. It fronted the ocean, its guests could see from its windows all the beauties of the Atlantic. Plans are on foot for its rebuilding upon a much larger scale, and the new hotel will be fireproof.

Virginia Beach is favored with good hotels and fine cottages, where all the inner man can desire can be had; and while the Beach fosters a fine hotel, when the Princess Anne was burned, it has another which was meant to be its rival.

Virginia Beach is beautifully located. It not alone has the Atlantic at its feet, but it also has beautiful lakes, ocean, its guests could see from its windows all the beauties of the Atlantic. Plans are on foot for its rebuilding upon a much larger scale, and the new hotel will be fireproof.

ments, and the time is not far distant when the place will be as noted as a winter resort as it is as a summer place of gathering.

But the beach attractions and Cape Henry curiosities and the ancient history that attaches are not all that commend Princess Anne county. It is one of the most productive of the subdivisions of Virginia. As corn producer this county plays second fiddle to no county in the State, and need surprise no one if the grand prize of the King Corn at the Virginia State Fair comes to this county.

Truck and fruits also pay the farmer well, and it is doubtful if there can be found anywhere in Virginia a more prosperous farming population than right here. The fish and oyster business, which may be regarded as a farming enterprise, is also a money-maker, but that must be the caption for another chapter.

### KING AND QUEEN AND WALKERTON

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lies rather than remain at home and struggle with these adverse surroundings, and when one comes to

the matter over they are not to be blamed for the course pursued. But the old county has suffered terribly from this exodus of the bone and sinew of the land from her midst.

### Better Things Ahead.

"In the days before the war the conditions differed much from what they are to-day. In later years young, ambitious men and women, bent on getting an education or making a success in business, moved away to better environments. It will take a long time for this section to recuperate from such strained environments, but the faces of our people are in the direction of progress and improvement. The need for a better, more intelligent system of farming is beginning to be felt by our people, who are beginning to see the need for better roads and better schools, and more and more they are feeling the need for better transportation facilities. It is very desirable that the populous city of Richmond should know these facts, and be induced to lend a helping hand for such a policy on Richmond's part would insure to her benefit. Baltimore gets a large portion of the products of this county, as is the case in Essex county and the counties of the Northern Neck. This ought not to be the case. Since we are a part of Virginia, our capital city ought to get our trade.

Railroad Wanted.

"A railroad from Richmond through this section to Tappahannock would marvellously develop a fine section of country and wonderfully help Richmond and Tappahannock.

"While this is no great stock country, if we had railway facilities a great trade would be developed in shipping calves, sheep, fowls, eggs, etc. Then we would see coming into our midst factories of different kinds, and these industries tend to develop a country. Nothing succeeds like success, a trite saying, but it is a true one, and when we awake from our Rip Van Winkle sleep and get at least some of these advantages properly with some with giant strides to our people."

Thus speaketh a man who knows all about King and Queen county and its rather slow village of Walkerton.

### NEW INDUSTRIES FOR THE SOUTH

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properties in Fayette county, West Virginia.

Virginia Hosiery Mills, Virgilia, Va., was organized with a capital of \$100,000 to establish knitting plant operated by gasoline engine.

Houston Light and Power Company, Houston, Tex., began placing wires underground. Intending to expend \$100,000 by next July and about the same amount annually for several years. Brinton Arsenic Mines Corporation, Brinton, Va., was incorporated with a capital of \$100,000 to develop arsenic properties, and the people interested will also incorporate the Old Dominion Chemical Company with a capital of \$100,000, to build a paraffin green factory at Norfolk.

Conroe Mills Company, Westminster, S. C., contracted for 3,000 spindles and other cotton machinery.

Ruby Coal Company, Cordova, Ala., was organized with a capital of \$75,000, and will begin the development of 4,000 acres of coal land, intending to have an ultimate daily output of 2,500 tons of coal.

Billson Mallet Company, High Point, N. C., was incorporated with a capital of \$25,000.

Baltimore and Ohio Railroad Company, Baltimore, announced plans for grade-crossing improvements at Baltimore. Involving construction, etc., to cost \$300,000, and awarded contract for ship construction, costing about \$150,000, at Benwood, W. Va.

Home Cotton Oil Company, Coleman, Tex., will build a cotton oil mill with daily capacity of eighty tons; capital stock is \$60,000.

Harlin Ice and Electric Light Company, Harlin, Tex., will build plant, providing fireproof buildings to cost \$70,000. Machinery will include electric lighting apparatus and equipment for manufacturing thirty-five tons of ice daily.

Armstrong Pants Manufacturing Company, Armstrong, Ga., was incorporated with \$50,000 capital to establish a plant for manufacturing pants and bags; will operate by electricity generated from water power.

Amazon Cotton Mills Company, Thomasville, N. C., will be incorporated by James W. Cannon and associates, of Concord, to build a large plant.

Perry Patent Log Cart Company, Burgaw, N. C., was organized with \$100,000 capital.

Alabama Docks and Terminal Company, Mobile, Ala., announced plans for extensive dock and terminal facilities, to include coal-handling machinery, electric lighting equipment, fireproof warehouses, etc.

Royal Laundry, Richmond, Va., awarded a \$50,000 contract for the erection of its plant.

### REAL ESTATE AND BUILDING NEWS

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could be purchased with perfect safety for future enhancement.

A number of other large deals, mainly in business property, have already been reported in The Times-Dispatch. The indications are that business in real estate circles will be dull the present week. All of the real estate agents and all of the buyers and sell-

ers of real estate are patriots, and somehow they think it their duty to be on the Fair Grounds property much all of this week. The probability is that real estate transactions will be small this week.

### Woodland Heights.

The sales of Woodland Heights properties continue unabated, and the company reports that five lots were disposed of during the past week. Mr. Gover also reports the sale of a tract of acreage at Bon Air for the Bryan estate to Mr. W. H. Brown, of this city.

Rev. James Buchanan, D. D., has commenced the development of his Woodland Heights property. The work of extending the Woodland Heights sewerage system is now under way, and Forest Hill is considering the advisability of installing a complete sewerage system. With the continued development of Woodland Heights and Forest Hill it will not be long before the beautiful park will be completely surrounded by handsome homes. This territory is unequalled in beauty and attractiveness, and values should steadily advance, especially as the roads and avenues are being put in prime condition.

Activity has been brisk in the village of Henric during the past week. Besides a number of sales that have been made, extensive and important improvements have been in progress. Among these is the extending of the driveway around Chester Hill.

Chester Hill is the highest point on the James River between Norfolk and Richmond, and contains about forty acres. The driveway will be completed in about a week or ten days, and will be open to automobile and carriage enthusiasts.

Later the highway will be divided up into building lots and offered to the public. In many respects these lots will surpass anything else now around Richmond, and have one of the finest views in Virginia.

### Battery Court.

The new subway, Battery Court, which is situated just beyond Barton Heights, on the First and Broad Street car line, is attracting the attention of investors. The Highland Park Realty Corporation, the owners, are at work with a large force of workmen, putting down concrete sidewalks, installing sewerage and grading the streets and avenues, and Battery Court is rapidly assuming a finished appearance. Several buyers have determined to build in the early spring.

There are few suburbs in the South that enjoy the reputation which Ginter Park has acquired for itself. Its beautiful homes and avenues, its lawns and shrubbery, and the modern and progressive lines along which it is being conducted, have commanded for it a widespread reputation. As an evidence of this fact, one of the Park Commissioners of Springfield, O., visited Ginter Park, the class of residences, size of lots, roadways and hedges, and particularly with the condition of the property. I consider it one of the prettiest suburbs I have ever seen.

The building activity still continues, and, the fall days, it is said, have increased the demand for lots.

The gangs of workmen under the engineers engaged in developing Monument Heights property are kept steadily at work pushing the improvements. The grading of Monument Heights avenue, the new Western Boulevard for Richmond, is going ahead as fast as possible. Messrs. Blanton & Purcell, 1110 East Main Street, agents for the Monument Heights Realty Corporation, have large forces at work in the other avenues—Highland, Virginia, Outshaw, Lee—as well as Monument Avenue and West Grace Street in this property. The total number of lots sold up to closing time yesterday was 24. Since the engineer's gangs have been at work developing these streets through Monument Heights renewed interest has been awakened in this property and the lots are going faster.